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**Procurement  
Australia**

Celebrating  
Thirty Years



# PROCUREMENT AUSTRALIA ENERGY CONTRACTS

Procurement Australia is conducting a request for tender event to establish a contract to replace our current energy contracts in the following categories:

**Natural Gas (large & small market).**

- Extension options (24 months) expire on 31 March 2016.

**Electricity (large & small market).**

- 3 year principal period expires 30 June 2016.

**Public Lighting.**

- Extension options (24 months) expire on 31 July 2016.

This new contract will have a staged commencement to coincide with the expiration of the above individual contracts.

**Go to market timetable:**

- Industry briefing (in Melbourne) mid September.
- Member written commitment by 7 October.
- Interval data obtained by 14 October.
- RFT advertisement date 21 October.
- Electronic announcement to members around 27 November.
- Member briefing (tender outcome[s]) w/c 30 November.
- Members to execute retailer documents ASAP post tender.

**Value added services to be progressed:**

**Network demand tariff reviews.**

- Retailers will be asked about their capability to undertake annual network and demand tariff reviews across the portfolio of sites.

**Bill verification services (external to the tender process).**

- Third party provider.
- Initiative being scoped and investigated now.

### **Retailer service level parameter reform.**

- Better transparency around parameters and results.

### Member commitment procedure pre-tender:

- The tender is a committed volume event, not a standing offer.
- Written commitment to participate in the tender and resultant contract is required (as per previous energy tender events). Can participate in any one or any combination of categories.
- Proforma commitment letter provided by Procurement Australia.
- Cut & paste on your letterhead and return to Procurement Australia via [events@paltd.com.au](mailto:events@paltd.com.au) not later than 7 October.
- Letter asks you to nominate which energy categories your organisation is participating in – tick the categories applicable.
- The proforma also provides authority for Procurement Australia to obtain your interval data from your current retailer(s) for tendering purposes.

### Member commitment procedure post-tender:

- Procurement Australia recommends you seek, where possible, prospective approvals or approvals in principal to allow you to execute Energy Services Agreements within the retailer stipulated period.

### What now?

- Confirm your organisation's interest via completing & returning the member commitment letter as soon as possible. If you don't have a copy please email [marketing@paltd.com.au](mailto:marketing@paltd.com.au)
- Advise your current retailer(s) that Procurement Australia or its representative consultant will be requesting interval data from them in due course (not applicable to current AGL customers).
- Suggest you start the internal dialogue shortly around delegations and how to accept retailer offers within the stipulated time period.
- Liaise with Ian Hill as required from this point on for this tender and its requirements.

For more information please contact **Ian Hill** Category Manager – Energy on 03 9810 8612 or email [ihill@paltd.com.au](mailto:ihill@paltd.com.au)

### **Procurement Australia**

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